

Message from the CEO

Welcome everyone to our second edition of Insider for 2012, where we focus on the goings on around the iPi Group during the second quarter of the year.



Peter Long from Business Development as he does each edition has highlighted some of our developments during the Quarter, I tell of a trip I took to China in preparation for tiling works at our

iPi on Airvos Apartment complex development; it was an interesting experience, and one which I thoroughly enjoyed.

Grahame Wicks, our Group Administration Manager has then penned a quick story of the Defence Force as they stayed with us at our Mountain Lodge in the lead up period to the National Elections. Thankfully all was quiet for the stay, and the troops were a delight to host!

Training is ever important to us, and always features heavily in our corporate vision. July 1 saw an opportunity for some more training as Canada Day was celebrated at Barrick's Porgera Gold Mine. For the event we flew in our Australian front of house and customer service trainer and our Catering employees enjoyed a structured program of

customer service training, culminating with a special meal and service at the PJV mine to celebrate the day. The team at Porgera deserved and received thanks for their efforts, and we continued to focus on training during the Quarter, with a certificate presentation ceremony in Port Moresby for a further 31 of our catering employees. Danny Ward our National Training Manager has penned an excellent article detailing some of the steps we take in our training programs, and the number of graduations in recent times.

We give a brief update on progress of 'iPi on Airvos', our apartment complex in Port Moresby which is now 4 odd months into a 16 odd month construction phase; and I give praise to one of our employees, Nalie Kahata who is representing the country in an upcoming international Hockey Tournament.

During the Quarter we held our annual Group Strategic Business Planning conference; like most corporations we have a 5 year Strategic Business Plan and each year we update it, expand it out another year and review the corporate events that have come to pass. This year we held the conference at Hamilton Island; one of the side effects of tourism numbers being down for Australia is that wonderful venues like Hamilton are vying for corporate business and we enjoyed a fantastic facility at a thoroughly affordable rate.

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Message from the CEO continued ...

The popular social page is included again this issue and then Amos Yapo our QA Manager tells of the speaker we had at Hamilton, an interesting and engaging guy, Mark McKeon of "Go Zone" fame. At the end of the issue there is a recap of the PNG Australia Business forum in Brisbane by David Sneddon, our Group CFO. I was a speaker at the forum and thoroughly enjoyed the experience.

Finally, I'm trying over the immediate term to drop some weight; I need to, as I am walking the Kokoda Track in the next Quarter and as age creeps up on me and deposits itself around my mid section I really do not want to be one that lets down the team on the track. The walk is to commemorate the 70th anniversary of the battle of Isurava and I walk as a guest of the Westpac Institutional Bank, Spirit of Kokoda Team. My aim is to pay homage at the temple of strength that embodies the spirit of those men who stood firm and all those who helped them stand firm in 1942, to conquer the track, and to raise funds for Mission Australia, and for the Save the Children Fund in PNG. Westpac has set up a page at atmycause.com.au and if you simply search "Kokoda

Westpac" you will be taken directly to the explanatory page and will see that, (when I checked today), AUD\$233,368 has so far been raised for our trek in support of the Charities. Our trek commences on August 26th and as so far my training has consisted of the odd SP after work, Rice wine in China, Sauvignon Blanc in New Zealand on a quick snowboarding trip I took in the Quarter during school holidays (and which I counted as my Kokoda training) and now some delightful WA varietals as I write this from a hotel room in Perth on a business trip... I really am behind the eight ball as they say, in terms of preparedness! Enough of that for now, and perhaps an article of my tribulations might make it into the next edition? Meanwhile please enjoy the read of this edition and as always please do not hesitate in offering up feedback.

Scott

Scott O'Reilly, CEO iPi Group

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From the Group Business Development Desk



Peter Long, Business Development Manager

To each and all in our Group,

Welcome to our midyear edition of the 'insider'; as always, we trust you enjoy the read and importantly, gain a further or deeper insight into just some of the goings-on in and around the iPi Group during the past quarter.

My office has witnessed a plethora of events, happenings, occasions and milestones. I don't think a day has wandered past without a new and interesting mark in my calendar thus far 2012. The year has been both exciting and professionally rewarding and it appears that our combined efforts and endeavours are indeed showing all the hallmarks of sound and sustainable business growth. It is timely that I make note of a few important-significant highlights across our business entities. Please, read the following and ask yourself the question..."are we really involved in all of this?"

I made mention in my last quarter notes that our Transport Team is managing the steady arrival of a significant number of pre-ordered new prime movers, fuel tankers (bulk and demountables), bulk cement tank-truck combinations, rigid vehicles and specialist trucks (the latter bound for the challenging Hagen-Hides sector for Esso Drilling) all arriving through the busy Port of Lae. Wonderful news also is that all CBI-Clough fuel haulage gear; the full dedicated fleet is in place and working the Hagen Hides sector. Coupled with all the above is of course the record off takes of InterOil's customers fuel ex Hagen and the associated adjusted increase in bulk fuel haulage equipment required from iPi Transport's side. Our CEO has indeed just signed off on a further 10 Tieman specialist bulk tankers and the equivalent number of Hino Prime Movers to manage the noted increase in off takes. Take a wild guess at our Transport Fleet number now?

I have never seen our Transport Teams (Lae and Hagen based combined) function harder. The tasks of juggling increased Client fuel volumes ex Lae and ex Hagen with existing and soon to arrive additional new equipment, commissioning that equipment on arrival, having all the associated paperwork and administrative disciplines all in order, having all the applicable compliances in place, slotting in the extra highway driver needs coupled with the training that links with the

same and, communicating all this internally within both our system and people together with keeping our highly valued Clients completely informed almost makes me breathless. Indeed, I applaud Maso Mangape and his Management team; Daryl Diehl, Amos Yap, Bill Clift, Greg Langley and our newly arrived David McKenzie. A sterling job by all and regardless of some of the pressing side issues worked through along the way, the execution of this massive growth phase in our Transport business is being managed with conviction and tenacity. Thank you all for not losing focus and not losing sight of the overall big picture. There is still a way to go but it appears that as our business especially up and in the Southern Highlands increases, so too is your collective ability to adapt, change and reconfigure. Much more is your combined ability to remain focused and determined to satisfy the on-going and significant needs of our trusted and long term Client, Barrick-PJV in Porgera.

Speaking of highly valued Clients, terrific to note that our Niugini Oil Company Lae town deliveries are functioning effectively, our 'British American Tobacco' haulage is expanding and the fuel haulage through to the MCC Ramu Nickel Mine is also on target; albeit on the road through to Madang there is serious bridge issues which we are currently contending with.

The Transport Driver Training Program is going great guns and I make special mention of the two New Zealand Trainers we have embedded in our vehicles mentoring our drivers up and along the highway. I acknowledge the superb work they are doing; this along with the serious and much deserved training our drivers are receiving.

Our GPS Tracking (Master Systems Technology) monitoring and coordination of the Fleet is equally proving a stroke of genius. The Reports generated and have been fine-tuned and the timely distribution of these is one thing, the other more importantly is the close monitoring of the fleet collectively and individually. As a further note, many external company representatives have now requested a viewing-demonstration of our tracking system and we are delighted to oblige. Our Clients have also been shown the operational aspects of the process and it is pleasing to highlight their amazement in learning just how technologically advanced our processes now are.

Our Erica St, Lae property keeps me busy. I acknowledge the long term and healthy relationship we have enjoyed with Agility Projects and Trukai Industries. Trukai is reshaping its business objectives and import flows and as such we have delightfully allowed a sub-lease on our largest warehousing facility to SVS. The iPi Group welcomes SVS to Erica St and we trust that SVS remains a long term and contented tenant. We are on the cusp of handing over our smaller warehouse to another high profile operator in the region and soon, those details we can inform you of. Stay tuned please.

iPi Catering remains very special to the iPi Group; our business entity renowned across PNG for being the 'quality provider' of Camp Management, (large scale) Catering and Allied Services to the Mining, Oil and Gas-Recourses sector/s of PNG. Our focus has always been determined, targeted, Client responsive food service provision and, of the highest quality. We have never discounted on the latter and continuous feedback from our Clients suggest that they are nothing less than absolutely satisfied-delighted with our levels of professional demonstration and delivery. Much of all this is directly attributable to our many dedicated Managers, senior staff and importantly, our shop floor employees across the board; across all work-Project Sites they each and all are believers, committed and part of the iPi Family. My many thanks go to Chris Moroney and his team of high-performance Catering staff.

Chris speaks glowingly of our professional relationship/reputation with each of our Clients and these are not just limited to Barrick-PJV, the MCJV (Komo Airport Project), Red Sea Housing Construction, ExxonMobil-Dream Inn and Petromin's Tolukuma Gold Mine but others. We welcome the requirements of Traverse Drilling to use them as a case in point. Traverse Drilling are indeed busy in and across PNG and accordingly, service many major Clients themselves, however their Lae residence catering needs, albeit modest, are important to iPi Catering. Thus, Traverse Drilling is seen by Chris and his team as having equal priority in access quality foodservice and that is exactly what Traverse are receiving and, have been now for many months. Serious and most genuine thanks are extended to Brian Sheils and Trevor Ritchie (Traverse Drilling PNG Logistics-Admin Superintendents) for their daily interface and coordination.

Readers of the 'insider' will recall that in my all too regular broadcasts, I often refer to the individuals in the iPi Group; the 1000 plus the men and women who are the very fabric of the iPi family, the people who perform the daily routines and job functions which are required to be completed and when done well, deliver the business entities of the iPi Group the success we strive for. As you will have seen and as you are aware, we are on a pathway of planned, progressive and continued growth. You are part of that growth. Again I urge you to be diligent, focused, dedicated and effective. You are critical and important; your role is much needed and highly valued. Your skills and knowledge are both key and central. We want you to be part of our journey.

Indeed, my past quarter has been filled with much activity, some stresses, many positives, some highs and some lows (given my lofty but realistic expectations) but nonetheless, I'll still champion at all levels the 'press forward' regime, the proactive methods and the innovative measures we as a team pride ourselves on. There has been, on an odd occasion (I'll privately confess to), where unnamed persons have quietly uttered to me in confidence gee, working in PNG is tough, it is hard, it is trying, it is draining and it is sometimes frustrating. Well, I think we all have experienced bouts of exactly that however I'll share an old remark which my father shared with me when I was in my early 20's, at that stage I was trying to conquer the world as I knew it and was being bounced around a little dad said "son, it is not a matter of how hard you punch but more, how many punches you can take!!!"

Perhaps on that comment I'll now take leave and allow you the time to have a decent read of the 'insider'. At the end you may then have answered my question proffered at the commencement of this piece "are we really involved in all of this?"

Please, enjoy the read, stay safe, work safe, be safe and, protect and value the iPi Group Brand, we'll talk again soon.

Cheers,

Peter Long, Business Development Manager

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A visit to one of the many, many furniture outlets in Foshan



A memorable last night dinner for Bill Sweet and Scott O'Reilly with their hosts, Ling, Tom and staff

Our CEO Visits China

From the 10th to 17th June this Quarter I visited China as the guest of Bill Sweet, Managing Director of Digara Construction; the builders of our Apartment complex on Airvos Avenue in Port Moresby. We were hosted by Ling Chow and Tom Yang of the Guangzhou Loyal Bloom Trading company and spent most of our time between Guangzhou and the nearby industrial city of Foshan.

Guangzhou is the third largest city in China, was known historically as Canton and has a population around 15 million, although once you include what they call the Pearl Delta Built up area, which basically encompasses the surrounding cities which have merged into one another, that population figure rises to around 40 million! Guangzhou sits very close to the Tropic of Cancer and so has a tropical monsoonal climate with wet summers and high humidity with high temperatures, then dry mild winters. While we were in town it averaged around 30 degrees most days and rained each afternoon.

Foshan is the industrial neighbour and the drive took us around 1 ½ hours from the capital, although it never seemed to me that we left one city or entered the next, but rather simply kept driving through massively built up areas the entire way! Foshan is a smaller city with a population of (only?!) 8 odd Million and is historically famous for its porcelain industry.

In more modern times this has translated into the tile and ceramic industry and that was the reason for our visit. With over 5,000m² of tiling to undertake at iPi on Airvos the opportunity to present ourselves direct to the manufacturer makes financial sense.

Once arrived, ensconced into the hotel, happily full of the local rice wine and hosted to a couple of memorable dinners

we ventured out to the display and buying areas. Don't try this without a host, buying agent, interpreter, it would just be a waste of time and the financial outcomes subject to all kind of disparate possibilities; however with an agent as we had in the irrepressible Tom Yang; General Manager, Chief Karaoke singer and Rice Wine devotee we found the choices in Foshan were almost as limitless as its traffic. Days were spent searching floor tiles, bath wall tiles, bath floor tiles, feature mosaic tiles, outdoor non slip tiles, outdoor pool tiles, pool wall area tiles, inside pool tiles the choices, the range were truly eye opening, vast, and we were barraged with options.

Tom capably led us through the maze of choices and ultimately we ended up with a digital book of photos, prices and options to consider at leisure back in the office. From there we looked at tapware, showerware, sinkware, glass screening products, aluminium products and even some furniture; for while the area was not necessarily the hub of these other products (excepting maybe furniture for which it is also famous) there was just so much choice, such a vast array of options that we couldn't pass up the opportunity to browse.

Back in Ling's office it was obvious to us that we were far from pioneers to her part of the world with evidence of visits by way of samples and part consolidated orders all around the office from our friends and competitors alike back in PNG. Before leaving China we enjoyed a memorable night with Ling, Tom and their staff for which I need to again apologise to them for my very poor Karaoke voice! Bill and I travelled back to work happily full of options, price lists, and memories.

Scott O'Reilly, CEO iPi Group

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The Defence Force in Porgera - Scott with the troops

iPi Catering PNG DF Troops Soldier on to iPi Mountain Lodge

During the past two months, iPi Mountain Lodge has had the unique pleasure of hosting some very special guests from the Papua New Guinea Defence Force.

On the 28th May we were delighted by the 0300hrs arrival of Captain Richard Poka and the two Military Units he commands; these composing of some forty soldiers.

The arrival of the PNGDF troops had all at iPi Porgera abuzz and equally determined to make sure their stay to be both pleasant and memorable this certainly had us all very busy. Rightly so of course, as the country's finest front line protectors of the Nation were in Porgera to ensure a safe election period in the Enga Province for all.

Additionally, to really keep us on our toes, the soldiers visit coincided with the arrival to Porgera of our very own "Commander and Chief" iPi Group CEO, Scott O'Reilly. Scott remarked that he was indeed pleased with the arrival of the Soldiers at the Lodge and noted the professionalism and politeness of the entire unit. Scott's observation of the attributes noted, certain came to the fore when the Lodge encountered a traditional PNG lapse in power supply at dinner time one night. To combat this unexpected event, Savina our Mountain Lodge Manager and her team quickly organized dinner by candle light for the troops all of whom



CEO Scott O'Reilly & Captain Richard Poka

showed no signs of concern or fuss. It was later conveyed to us that many of the Soldiers often spend lengthy periods of time in remote jungle areas 'roughing it' so this was, "lik lik samping!"

If you or someone you may know would like to experience first-hand the wonders and delights of Porgera along with the surrounding district then please stay with us at the "iPi Mountain Lodge". Who knows, you may even experience one of those candle lit evenings?

Please contact our highly motivated and polite team at the Lodge.

Reservations can be made via email: ml.admin@ipigroup.com.pg

Or contact Savina and or Melinda directly on (+675) 547 9302 or (+675) 547 9357

Grahame Wicks, iPi Group, Administration Manager



Andrew Fuller with Lead Chef



iPi Catering Celebrates a Canadian Theme in Porgera for Barrick Gold Corporation

Fête du Canada as they say

July the 1st marked the Barrick Gold Corporation's mother country's Canadian Day celebration back at home and as tradition would have it, so too up in Porgera; this for our Sunday specialty night.

It was a sea of "Red & White" with maple syrup flavours throughout both of our messes to mark the occasion. The food service buffet provided by the iPi Catering chefs was as usual, second to none. Some of the finest examples of Canadian cuisine were on offer for our many Barrick customers and multiple compliments flowed throughout the evening.

Our pre-planned endeavours; this to ensure the marked celebration-occasion was nothing but a success was professionally assisted by the arrival into Porgera of 'Customer Service Training' maestro, Mr Andrew Fuller. Andrew's assistance and personalised involvement in the evening was invaluable as he was able to mentor and participate side by side with our dining room attendants who showcased the delicacies on offer

in and throughout our dining facilities. The results were plain to see the moment you entered the messing facility. Also known as "the suited one" (for reasons obvious), Andrew commented how fantastic it was to see the iPi Catering team pull collectively together to produce a fantastic feast and a spectacular evening.

Andrew noted that it is always both a pleasure and a delight to see the absolute quality produced by iPi Catering especially in such a remote part of the world.

If the level of effort and dedication made by the teams in the messes of the Porgera Joint Venture to mark Canadian Day is anything to go by well, come September 16th, we all believe we are going to witness a major culinary extravaganza to mark the Papua New Guinea Independence Day.

A huge 'job well done' to all the catering teams in Porgera.

Chris Seidel, Relief Project Manager - Porgera, iPi Catering



iPi Hospitality Team

iPi Catering Training Completion at Baruni, Port Moresby

Our iPi Catering National Training Manager, Danny Ward & Country Quality Assurance Manager, Ross Stormont had the delightful pleasure earlier this year of jointly visiting our highly prized Project site for Red Sea Housing Construction – Baruni, Port Moresby for the formal presentation of Training Certificates to our iPi hospitality team stationed there.

All in all, some 31 Statements of Participation in a recently completed ‘practical’ catering and allied services course were awarded to staff from three departments; these included specifically Cookery, Housekeeping and Food & Beverage. Danny commented, “the iPi Catering staff at Baruni have always shown a great enthusiasm for training and the participation in the same and much credit goes not only to them but their site trainers Meiwe Neme and Nelson Morgan for the constant efforts each have shown to help and assist in the development of our dedicated staff”.

Statements of Attainment-Participation were presented to the following people:

Housekeeping	Food & Beverage	Kitchen Attendants
Jennifer Newton	Tau Rigana	Mandde Arua
Oroeva Avia	Emmanuel Ralai	Kuli Tauna
Mia Ganiga	Susan Oki	Julie Willie
Daugo Tauna	Dorithy Seri	Robin Valu
Mabata Tekka	Newton Adira	Martha Ginate
John Kirau	Jancinta Koari	Namodia Haraka
Silvester Kauwa		Gahuna Goro
Linda Lucas		Ada Tarube
Bonnie Toka		Gabutu Sebea
Manai Kawa		Hebore Adira
Rose Maraga		George Sariman
Christopher Toki		Win Mark
Peter Ngan		



Chris Moroney, General Manager, iPi Catering

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iPi Catering

In August of 2006 iPi Catering entered into a formal and on-going Training Agreement with the Hospitality Training Association (HTA) ex Brisbane, Australia.

The objective of the training program was to deliver and assess Australian Commercial Cookery Qualifications to our many locally and nationally hired Chefs.

This internationally recognised qualification is seen as instrumental in not only providing our dedicated staff with a highly respected industry Certification, but also adds very much to the overall integrity of iPi's catering operation and assists, supports iPi Catering's commitment to continual improvement.

The course included life skills subjects such as work in a socially diverse environment and dealing with conflict; this as well as the core and mainstream cookery-catering subjects so vital to the professional development of our catering staff including Planning & Preparing Menu based catering and the implementation of Food Safety Systems.

Completion of the program yielded a high end result with the following outcomes we are collectively pleased to announce:

18 iPi Catering candidates completed at Certificate I level.

41 iPi Catering candidates completed at Certificate II level.

Below is a list of successful qualifications.

CERTIFICATE I IN COMMERCIAL COOKERY					
Ako Aliowe	Waigilo Akura	Aaron Jacob	Luther Pelege	Piyalane Pokean	Micheal Aipolo
Magap Kai	Besia Abuafi	Paul Pindi	Piuny Embaly	Simon Yai	Kumbin Kulalin
Michael Kunda	Robert Chuwi	Tobias Bore	Luketi Epin	Yane Kupa	Aipend Kole

CERTIFICATE II IN COMMERCIAL COOKERY					
Yanjol Yako	Alipa Yulipa	Yakpus Anton	Paul Timson	Peter Ai-Yok	Ali Paul
Buka Kiru	Mangape Kisa	Mark Mindi	Marley Halex	Tongo Aulo	Silas Patu
Lopi Piwasa	Micheal Paul	Robert David	Petrus Komai	Martin Peapo	Patrick Baumdo
Angi Tomika	James Moses	Luke Yai	Lucas Anton	Jimmy Serowa	Peter Aiyu
Elu Were	Luke Kella	Wari Yuma	Jack Yupara	Ruben Yakapi	Thomas Wanpis
Imindi Wai	Koipu Umbu	Peter Tombe	Max Tobias	Joe Tanda	Jackson Pyari
Jack Kuipi	James Kopai	Danny Kameso	Kanda Ipapu	Owen Yatasi	





Dream Inn, Port Moresby, Site Manager Jimmy Serowa receives his Certificate I & II

This highly valued qualification allows the above staff to continue their further qualification pathway well into the future.

Many of the recipients have since been redeployed from Porgera out to other Project sites and these include the MCJV Komo Airport Project (as part of the ExxonMobil PNG LNG Project), Red Sea Housing Construction, Baruni (as part of the ExxonMobil PNG LNG Portion 152 Refinery Project) and the Dream Inn, Port Moresby (as part of the ExxonMobil PNG LNG Project), where they continue to share the wealth of knowledge and experience they have gained.

The iPi Catering Senior Management Team thanks most sincerely the staff and trainers for their dedicated and committed involvement in this important process and congratulations are extended to all our staff who participated with eagerness and enthusiasm.

Danny Ward, National Training Manager, iPi Catering

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iPi Group's Luxury Airvos Apartments in Port Moresby

In keeping with the many enquiries that come through on the construction phase of the iPi Group's luxury Airvos Apartment complex in Port Moresby, we thought best to once again offer a brief update.

As you can see from the pictures, much foundation-civil-early works are either well under way and in many cases, has been completed. Digara Construction Services are indeed full on and according to Digara's Managing Director, Bill Sweet, the overall Project schedule is being closely adhered to and fully complied with. Bill in commenting on the progress says that he is comfortable with the steady construction process and maintains that soon there will be much to be seen above the ground. In the meantime, many man hours of labour are being allocated to the works; this along with many cubic metres of much need concrete being poured.

For those of us who in the past have had experience in building, it can be quite a stressful time. There are the constant and on-going meetings with architects, builders, consultants and bankers just to name a few. Given the volume of questions and clarifications required throughout the period-duration one is always pre-occupied and busy. Fortunately we have left all the above to our CEO who has keenly embraced the opportunity and is diligently working away in the background. Thanks Scott for the updates and the news as to how the Airvos Apartments are tracking along. As we have noted in another article contained within this edition of the 'insider', your work includes the planning and execution of the final fit-out and that myriad of choice is no less than mind numbing. Good luck.

We made mention in our last edition of the 'insider' that there is great interest in the Apartments; all 23. A range of locally based and overseas business enterprises have expressed their keen interest in long term leasing arrangements and through our Agent, these responses have been taken on board. It sounds as if all apartments will be secured even before finalisation and completion of the Project.

Indeed, Airvos is a development we are proud of. As you have asked, we'll offer you yet another update on the progress of Airvos in the third quarter edition of the 'Insider'.

Thanks once again to all who have enquired as to how all is going in Port Moresby. We trust this update has assisted.

The Editor



iPi Group Has Potential Champion Sportswoman Under Close Watch

Hi everyone, it is with pleasure that I let you all know that we have a budding Olympian in our midst!!

Nalie Kahata is a Data Entry Officer for our Catering operations and based in Lae. Nalie has been with us just a few days short of one year and in November this year she will travel to Brisbane to represent Papua New Guinea in the qualification tournament for selection into the South Pacific Games in 2015. Nalie plays locally in Lae for Wanderers in the Lae City Competition and represents Lae each year playing in the National Championships and has done for six or so years. The Brisbane Tournament will be Nalie's first international tournament and she is much looking forward to it, as she well should be!!!

PNG Hockey did not qualify into the Olympics this time around, however with 4 years to go until the next Olympics, maybe we will be welcoming our first Olympian; something to dream for Nalie!

The PNG Hockey Federation is meeting the costs of the Brisbane November Tournament in all respects except for Airfares Lae / POM / Brisbane and return and iPi Catering is proud to contribute toward Nalie's sporting development by meeting these airfare costs by way of donation.

Best of luck Nalie - we are all behind you!

Scott

Now, an Editor's note in response to Scott's announcement. We spoke to Nalie post Scott's email (sent to all iPi Group people) and Nalie was not only touched but deeply emotional about the publicity. She asked if she could have a right of reply and as such, who could not decline such a request.

Here is Nalie's heart felt note to Scott and copied to all, we thought it was worth publishing.



Nalie Kahata

Hi All,

I am lost in words and I personally THANK YOU ALL for your support and am humbly resemble as an AMBASSADOR for this beautiful company and my country.

I truly will fly the iPi Flag (Catering) during this trip as I am overwhelmed with the morale support as a first time Olympian.

I will do my utmost best to prove my participation. As I am taking on now.

THANK YOU MR. SCOTT O'REILLY and I salute you in your chief position to recognise and truly support also to the CATERING MANAGEMENT & TEAM.

Once again thank you and I truly appreciated in the depth of my heart with tears...

Nalie Kahata

Data Entry / OPPS, iPi Catering



Hamilton Island Yacht Club, the venue

iPi Group's Strategic Business Planning Conference 2012

All attention on the iPi Group's 2012-2016 Strategic Business Plan this year was paid on of all places, the beautiful but very rainy Hamilton Island. Scott O'Reilly, CEO of the iPi Group hosted what he called one of the most serious and focused events to be calendared for 2012.

Thus, armed with relevant invitations the full iPi Group Senior Management Team assembled at the Cairns Domestic Airport early on the morning of Sunday May 20 bound for our conference destination. On arrival at Hamilton Island we were met by our most polite and super-efficient on-Island Conference Leader, Ms Nicole Dale who had well in hand the groups transfers to the Reef Hotel and then, post a check in session, left us for the remainder of the day to generally relax but privately gear up for the following days of intensive interaction. Dinner that evening was a Group event and suitable-applicable Conferencing instructions were delivered by Scott. A pleasant evening was enjoyed by all.

Monday, day one of the Conference had every delegate assembled early downstairs in the Theatre Room of the Hamilton Island Yacht Club. It was superb venue.

Scott opened the forum and warmly welcomed all delegates. In paying tribute to the many good things achieved across the

Group in 2011 Scott clearly reinforced the message which underpinned the theme of the 2012 Conference, let's reflect seriously, openly, honestly and frankly on the mistakes we made during the course of 2011; this with the objective of acknowledging the same and accordingly, develop systems and processes to avoid any re-iteration 2012 and beyond. Scott's commercial presentation was both detailed and pointed. The morning session was essentially an open forum with much dialogue delivered by Scott and plenty of welcomed-encouraged audience interaction and participation. Scott set both the tone of the Conference and the end-desired objectives required.

We then heard from our Transport Managers. Maso Mangape, GM iPi Transport opened the Transport session and his Senior Managers spoke as a collective; this from an extended and very detailed power point presentation. Greg Langley, Manager-Fleet Logistics presented followed by Daryl Diehl, Manager-Workshops then Shena Bok, Financial Controller and finally Amos Yap, Manager Quality Assurance. Each Manager spoke with conviction and passion and whilst highlighting issues of internal opportunity allowed a forum whereby much discussion ensued during and post the presentations.

Day two saw the iPi Catering business entity hit the floor of the Conference. Chris Moroney, GM iPi Catering opened the session and demonstrated his convictions and thoughts with many interesting points of concern/interest. Chris openly spoke of some of the commercial difficulties within his direct suite of responsibilities and clearly stated the opportunities before us. It was a most interesting and engaging session for all. Paul Wilkie, Manager-Operations Support then held the floor. Paul introduced us to the wider world of Project coordination and the logistics challenges the Catering Team face. Paul demonstrated a clear vision and one welcomed by all. We then welcomed Callum McKinnon, Project Manager-Porgera to present; this from a Project site perspective and Callum entertained all. Callum showed his true colours for public speaking and by doing so had the audience absolutely captivated. Callum knows his stuff. Ross Stormont, Manager Quality Assurance followed suite and equally spoke with conviction. Ross has a delightful manner and although the quiet achiever, he delivered many fascinating points directly relating to his current area of responsibility. We gained a great insight into all things QA. Dennis Sparks, Project Manager-Baruni highlighted his views on issues we all needed to be fully aware of and in doing so, Dennis outlined clearly his ideas and solutions. Thus far, we have listened to a wealth of talent and experience. Next up and presenting was Michael Nietschke, Financial Controller who wandered us down the maize of Project-Site-Head Office Accounting but did so with clarity and understanding. The audience certainly picked up many a hint and tip on how financial data is collected, analysed and used. Post the presentations the forum was open for questions and discussion just as it was following the Transport delivery of information. No less pleasing in this case was the robust interface accordingly.

Day three had some interesting characters presenting. Danny Ward, iPi Catering Training Manager lead the charge with a presentation suitably edited down to the 30 minute brief we were all given. Danny spoke of the inroads he and his training team have made in PNG, where we are at now re; the HTA and our own training organisation registration status. Much was gained through Danny's delivery. I followed Danny and suggested to all participants that they need to look closely at the cluster of



Shena Bok (left) and Grahame Wicks (right) preparing for presentation

mistakes I have made in the recent past. Exposing these foibles perhaps could offer comfort to others that we are not all that perfect and more so, at all times. Fortunately, no-one I noticed fell asleep. Given my monologue the audience were then delighted to listen to Rauka Ovia, Manager HR. Rauka's refreshing and truly inspiring presentation caused much conversation back and forth and bought Scott deeply into comment. Rauka was indeed and quite right praised for his work and presentation. David Sneddon, Group FC then was offered the opportunity of speaking. David of course is fresh from the Ford Motor Company internationally and offered us an inspiring tale of Accounting and Financial speak and one where we all were absolutely engaged and glued; fixated better put perhaps. There were of course 'elevator' along with 'rack and stack' theories, practice and apt accounting language involved however we all tracked his logic clearly. Grahame Wicks, Group Admin Manager then opened up to us all. Grahame was overly honest and quite the raconteur. Grahame spoke equally with passion and openness.

A Conference high point was then to have the opportunity to listen to Jolson Kutato, iPi Group Board of Directors Chairman. Jolson spoke from the heart and articulated his message to the Senior Management group. We all left knowing clearly our charter both immediate and long term. We collectively thank Jolson most sincerely for his participation and involvement through the Conference sessions. He was a most welcomed delegate.

Our Conference ended with a Key-Note Speaker, Mr Mark McKeon presenting. I'll leave it at that and jot a few notes relating to his presentation in an additional article for the 'insider'.

Scott, on behalf of all delegates present at the 2012 Strategic Business Planning Conference, thank you for the opportunity of being involved, thank you for embracing the ideas which were tabled and many thanks for your hospitality and generosity. We do indeed look forward to the final 2012-2016 document being presented.

Peter Long, Business Development Manager

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Jolson Kutato (left) and Maso Mangape (right)

iPi Group's Social Page

We are a little remiss however it is now timely that we all congratulate, somewhat belatedly, our in-house IT Guru Ms Sylvia Aihi on the arrival of her twin babies; this way back in February of this year. It's not our fault in releasing this news as Sylvia kept the announcement very much to herself for some time. It is now though all corrected.

Sylvia, from all of us in the Group, congratulations!!! A baby boy, Mark Roy and a baby girl, Sinedou indeed a handful there but after years of managing our Group email communications system, looking after twins ought to be a walk in the park for you. Well done, now just think of the future school fees you'll be up for, ouch.

It is always wonderful to spread the good news but equally, we as the iPi Group family, are often are confronted by sad news too.

It is at this point we wish to acknowledge the very sad passing of some trusted, long term and highly respected employees of iPi Catering. Three work colleagues have very sadly passed away recently and we feel it fitting that they be remembered by way of our newsletter broadcast. Every employee of the iPi Group is important; we value their work, their efforts and their dedication. If someone is taken from us, we all feel the effect and mourn the loss.

Martin Peapo - Chef Manager commenced with us on the 8th of December 2004. Martin passed away on the 2nd of March 2012

Kak Yapale - Cook commenced with us on the 8th of September 2006. Kak passed away on the 19th of May 2012

James Tuli - Cook commenced with us on the 8th of December 2004. James passed away on the 9th of May 2012

The Management and Staff of iPi Catering wish to convey our deepest heartfelt sympathies to all relatives, friends and work colleagues of the late Martin Peapo, Kak Yapale and James Tuli. To their extended families we mourn with you the loss of your father, son, husband and work colleague.

May you rest in peace. You will be remembered.

The Editor

iPi Group's Strategic Business Planning Conference Keynote Speaker

For those who have noticed mention of our Keynote Speaker toward the end of the article overviewing the iPi Group's Strategic Business Planning Conference, well, here is a little more on and of the man.

We introduce Mr Mark McKeon, a delightfully entertaining fellow who rounded off our days of conferencing, debate and discussion in late May. Mark's background is indeed varied. He is a Director of Conference and Training; Mischief, Motivation, Attitude Pty Ltd known better as MMA. MMA conducts workshops and training in wellbeing, time, leadership, sales and high performance team building. A true fitness junky, Mark has in the past edited Ultrafit Magazine in Australia (and the UK) and is the author of four internationally published books (I could well learn from the man someone privately has suggested). Mark has delivered over a 1000 motivational presentations and teaches the 'Go Zone' to improve self-awareness. Mark too has played a little AFL footy in his day (apparently for the Melbourne Demons it is suggested) and performed duties as part of the coaching-leadership-motivational-fitness regime at the Collingwood Football Club in Melbourne, Australia.

It was on the 'Go Zone' that Mark so robustly and humorously spoke to the iPi Group Senior Management Team.



Mark McKeon

Mark outlined his 'Go Zone' theories of high performance and did so with basic but practical examples, absolute audience participation, amusing overhead slides and an eager and robust manner which caught everyone by surprise. What is the 'Go Zone' you ask? Well, simply put, the 'Go Zone' is designed to maximise the productive hours we have in each day; this to get all the important things done without distraction or excuse. The 'Slow Zone' is still productive but non-stressful. No big decisions are made here so Mark says. In the 'No Zone' you are not at work and importantly, you are not thinking about work!!! It is a period of the day where one refreshes, recovers and lives the life one loves. All sounds rather interesting doesn't it?

Mark has a book out if anyone is interested in learning more. It is titled, *Get in the Go Zone, making the most out of life.*

If you are keen to bend your current work planning habits; alter the way in-which you work and function, concentrate and execute your responsibilities, this is indeed the way to travel, have a read. It is entertaining, enlightening and educational. Further, if you ever have a chance to listen to the speakers of MMA, please go, you will not be disappointed.

**Amos Yapo, Quality Assurance-Compliance Manager,
iPi Transport**

iPi Group's 'Insider'

Once again folks, we cannot help but thank all the readers of the 'insider' who have submitted stories, articles and photographs for inclusion in this edition. We acknowledge that they are all very much appreciated and highly valued. Please, keep them coming through.

Equally too, it appears that we have many readers from outside the iPi Group who also enjoy the publication and importantly, think it is most worthy of grabbing a copy. It is most pleasing to hear from a vast number of people; private citizens, representatives of other organisations, friends of iPi, current and potential Clients (and the like) who kindly send through an email or drop off a note or slide through a lazy phone call. We are delighted with the feedback and embrace all the views expressed. Many thanks for the tips and hints too.

Indeed, we are warmed by the interface and communications generated through our quarterly publication and welcome all comments suggestions. Recall that we say openly, the 'insider' is the voice of the iPi Group and it is your content which makes it both readable and worthy. It is your news we are spreading. They are your thoughts we are sharing.

Off you go then, with camera in hand and fire away. Take a moment or two in your day, jot down a few notes and share your news with all of us.

Many thanks. Look forward to hearing from you soon

The Editor, C/O Peter Long

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Scott O'Reilly presenting

iPi Group's CEO Presents at Brisbane Forum

During the period May 14 to May 15, the 28th Australia - Papua New Guinea Business Forum and Trade Expo was held in Brisbane, Australia. Some 400 plus delegates were in attendance and proudly our CEO, Scott O'Reilly was invited to present as part of a session during the course of the Conference.

Scott, Peter Long, the iPi Group's Business Development Manager, Chris Moroney - GM iPi Catering and I delightfully represented the iPi Group of Companies at the Forum. It offered us the collective opportunity of meeting with many prominent business figures, Senior Managers, business leaders and Government representatives from both Papua New Guinea and Australia.

Upon the official opening of the Forum two Keynote Addresses were delivered; the first and opening by the Honourable Sir Mekere Morauta KT, Minister for Public Enterprises and the second by the Honourable Julie Bishop, Deputy Leader of the Opposition. Both were thoroughly entertaining, informative and interesting.

The first days sessions, whereby invited speakers presented, commenced with 'The Henry Kila Memorial Address', the Business Council's Report Card and then the general sessions commenced directly thereafter. We lead with speakers presenting on the topic of 'The PNG Economy', the debate 'Do Government Business Enterprises deliver better services to the country than Private Ownership?' along with 'Sharing the Wealth - building

sustainable future business.

It was on the latter topic that our CEO, Scott O'Reilly spoke so warmly and passionately on. Scott articulated his strong views and clear vision and this more so in concert with his ideals and objectives on where the iPi Group has come from and importantly, where he wishes the organisation to go. In doing such 'sharing the wealth' was more than suitably addressed. Interestingly enough, Scott chose to punctuate his presentation with a polished and pointed series of iPi Group related photos; quite unusual and this prompted many a positive comment post the session closing.

Day two opened with a session on 'Building Infrastructure for Business Growth' and was widely praised given the speaker list. 'Building Future Communities' was the following periods' theme and likewise an interesting and thought provoking session. 'Developing Agriculture and Rural Industries' along with 'Growing the Resources Sector' rounded off the afternoon and post the closing remarks most delegates enjoyed a social hour or so before retiring.

All in all a most worthy Conference to attend and much was gained; much was also delivered and we look forward to next year's Australia - Papua New Guinea Business Forum and Trade Expo to be held in Madang, PNG.

David Sneddon, Chief Financial Officer, iPi Group

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